



**Disclosure of Charges: (Commercial Vehicle / Construction Equipment Finance)**

Applicable charges as per schedule of charges, valid at the time of loan approval;

| Type  | Charges   |
|---|---|
| <b>Additional interest payable by way of liquidated damage (Penal Charges)</b>  | <b>2.50% p.m. / 30% p.a on the defaulted amount</b> |
| Charge for Cheque/DD/ECS/ACH dishonour  | Rs. 200.00 per dishonor                             |
| Cheque / DD pick-up   | Rs. 200.00 per visit                                |
| <b>Loan Pre-payment Charges</b>   | <b>3% on the Principal outstanding</b>              |
| <b>Loan Pre-payment Charges for Micro &amp; Small Enterprises (MSE) customers for fixed rate loans up to Rs.50 lacs</b> | <b>Nil</b>  |
| Any other charges incurred for recovery (if any)  | At actual   |
| Stamp Duty  | At actual   |
| Service/Processing charge   | Maximum upto 3% of the loan amount                  |
| <b>Service/Processing charge for Micro &amp; Small Enterprises (MSE) for loans up to Rs.5 lacs</b>                      | <b>Nil</b>  |

All the above charges are exclusive of taxes. The above applicable charges as per schedule of charges are valid at the time of loan approval and are subject to change from time to time.

**Interest rate policy as followed by Citibank N.A:**

Customer selection criteria in Citibank are based on the customer grades that are primarily defined on the basis of ownership of vehicles/assets. Refer below table for broad details -

| Customer Grade | Transportation         | Construction   |
|----------------|------------------------|--|
| A & B          | >= 12 vehicles         | > 100 lacs of current replacement value of asset ownership   |
| C Grade / MO   | >= 6 but < 12 vehicles | > 50 lacs of current replacement value of asset ownership    |
| SMTO / SO      | >=1 but < 6 vehicles   | > 11.50 lacs of current replacement value of asset ownership |
| FTU / FTB      | No vehicle ownership   | No Asset ownership   |



However, the final grade of the customer is dependent on other parameters like industry experience of the customer, the ownership pattern of vehicles/equipment by the economic group of the customer, owned vehicle/equipment's free to finance ratio, repayment history, market reputation and feedback from references, ability to deploy underlying vehicle/equipment, guarantor profile, vintage of asset being offered as collateral, geographical spread and the cost associated with originating and collecting from the said customer, transaction costs and the financials of the customers etc.

Basis the final arrived grade of the customer post a credit assessment, following is the pricing grid that will be followed.

| <b>Customer Grade</b> | <b>New Asset (% p.a)</b> | <b>Used asset/top up/refinance</b> |
|-----------------------|--------------------------|------------------------------------|
| A & B Grade           | 9% - 11%                 | 11% - 15%                          |
| C Grade/MO            | 9.50% - 11.50%           | 12% - 16%                          |
| SMTO/SO               | 10% - 12%                | 13% - 17%                          |
| FTU/FTB               | 10.50% - 12.50%          | 14% - 18%                          |

The above prevailing interest rates charged by Citibank N.A. are subject to periodic review and are determined with reference to the Marginal Cost of Lending Rate (MCLR) as applicable; however, no loan can be extended below the applicable MCLR. Information with respect to the effective MCLR is available at [www.citibank.co.in](http://www.citibank.co.in).

\*MCLR refers to MCLR of Citibank N.A. published by the Bank from time to time. The MCLR is subject to revisions at a minimum frequency of once in a month and revisions will also be published as they are given effect to. The annualized rate of interest mentioned above is charged on reducing balance of principal outstanding amount over the tenor of the loan. Interest rates charged by Citibank N.A. incorporate Risk premium as considered reasonable and justified having regard to the internal rating of the borrowers, the presence or absence of security and the value, together with other factors including borrower's income, loan size, previous credit history, bureau information etc.